CALYPSO

November 21, 2024

# BANT Sales Qualification Certificate of Completion

## Certificate

This document certifies that **Halle Rice** has completed the training "BANT Sales Qualification Certification"

Course summary: This certificate is awarded to individuals who have completed the BANT Sales Qualification training, demonstrating proficiency in identifying and qualifying prospects based on Budget, Authority, Need, and Timeline. Recipients validate their ability to apply BANT to prioritize high-potential opportunities, driving efficient and targeted sales efforts while streamlining the sales process.

provided by Calypso

Reference Number: 9087765933593232

You can also find this document on the Internet at the following address: https://everway.360learning.com/redirect/api/certification/9087765933593232



Gus Schmedlen, EdD

*Chief Revenue Officer*