CALYPSO

December 2, 2024

MEDDPICC Sales Methodology Certificate of Completion

Certificate

This document certifies that **Ariana Garcia-Rivera** has completed the training "MEDDPICC Sales Methodology Certification"

Course summary: This certificate is awarded to individuals who have successfully completed the Calypso MEDDPICC Sales Methodology training program. This certification reflects a commitment to sales excellence and demonstrates mastery of MEDDPICC, equipping sales professionals with the knowledge and skills to effectively qualify and manage complex sales opportunities as a cornerstone of strategic selling.

provided by Calypso

Reference Number: 7849338132751242

You can also find this document on the Internet at the following address: https://everway.360learning.com/redirect/api/certification/7849338132751242



Gus Schmedlen, EdD

Chief Revenue Officer